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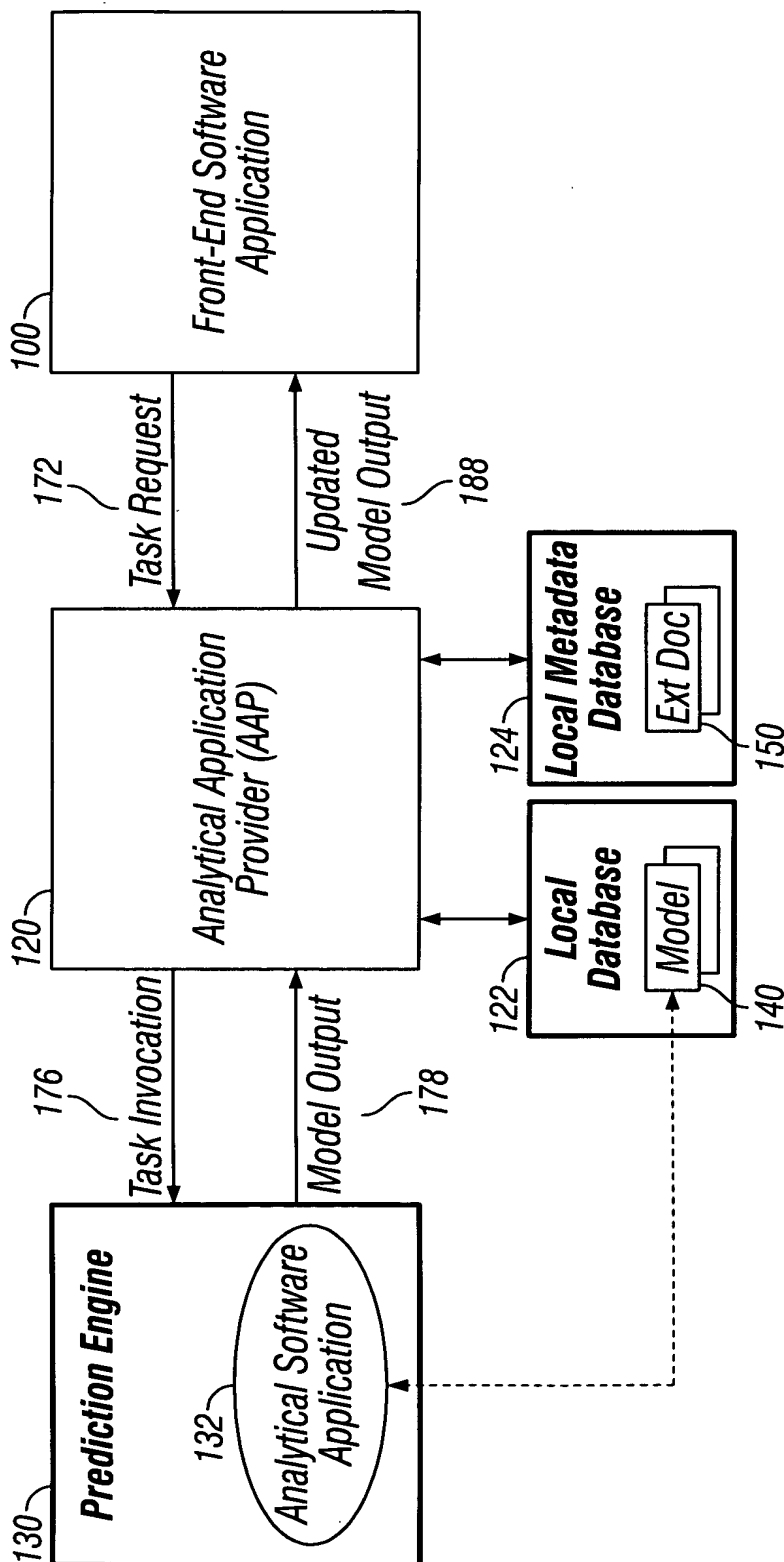


FIG. 1



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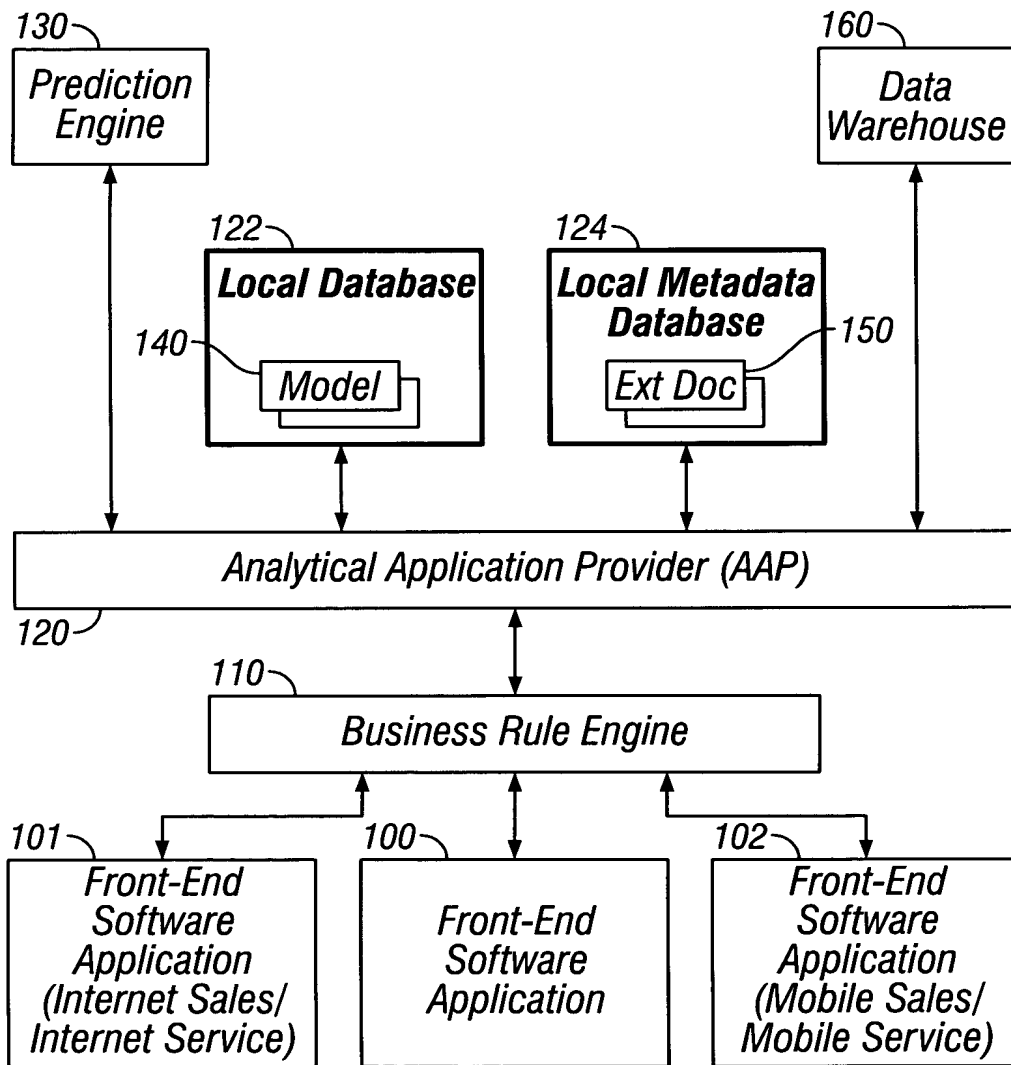
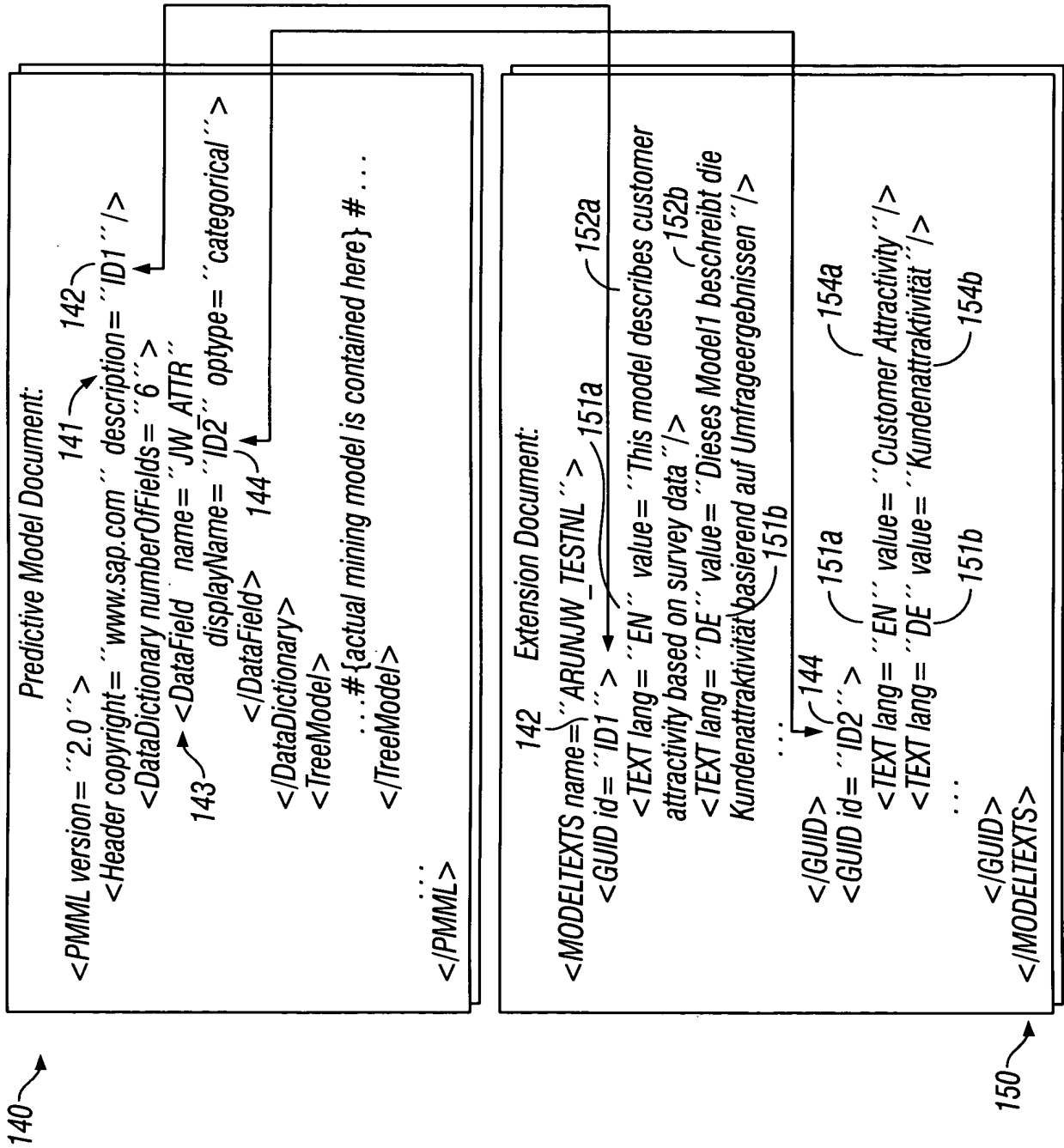


FIG. 2



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240

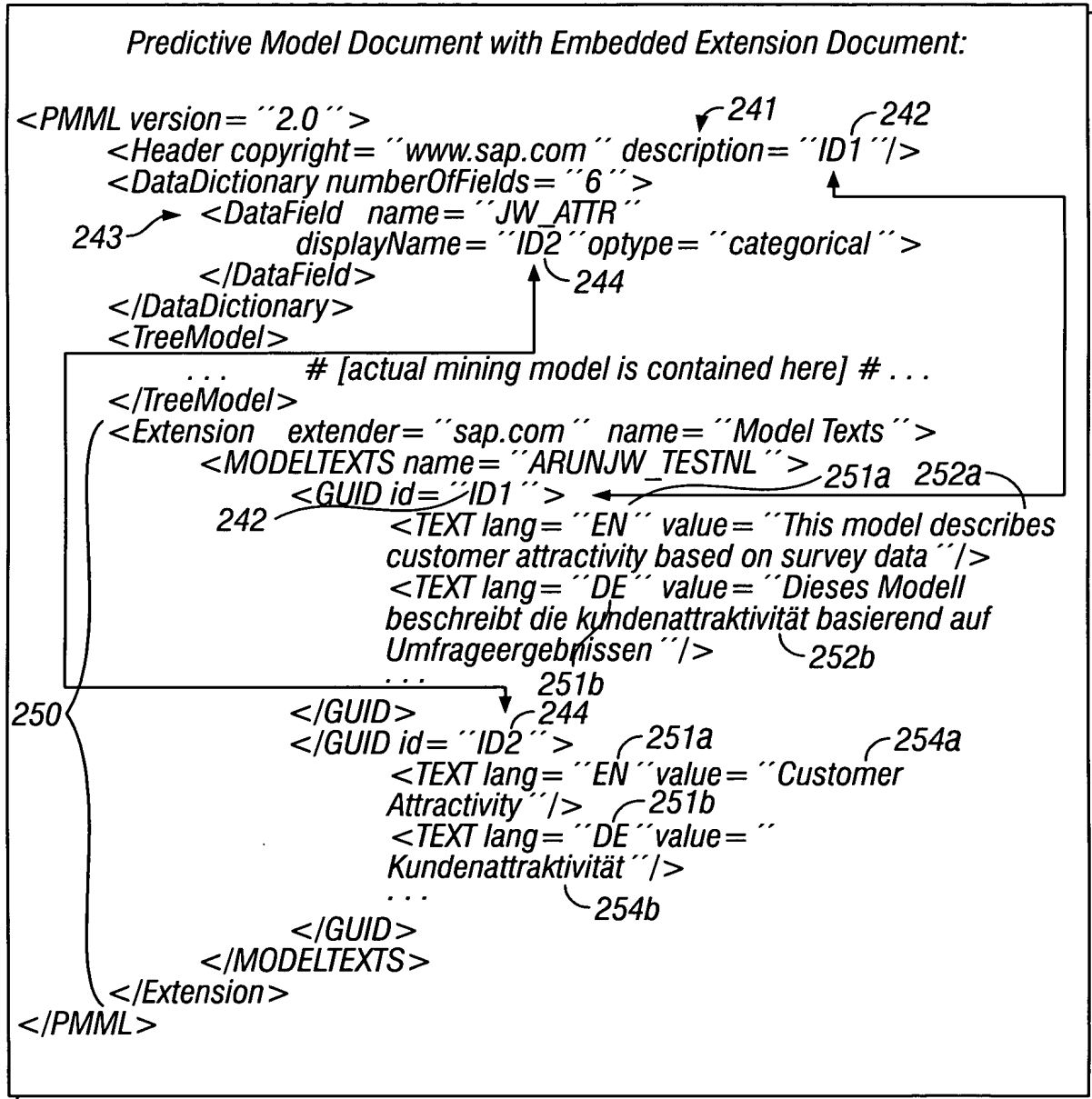


FIG. 4

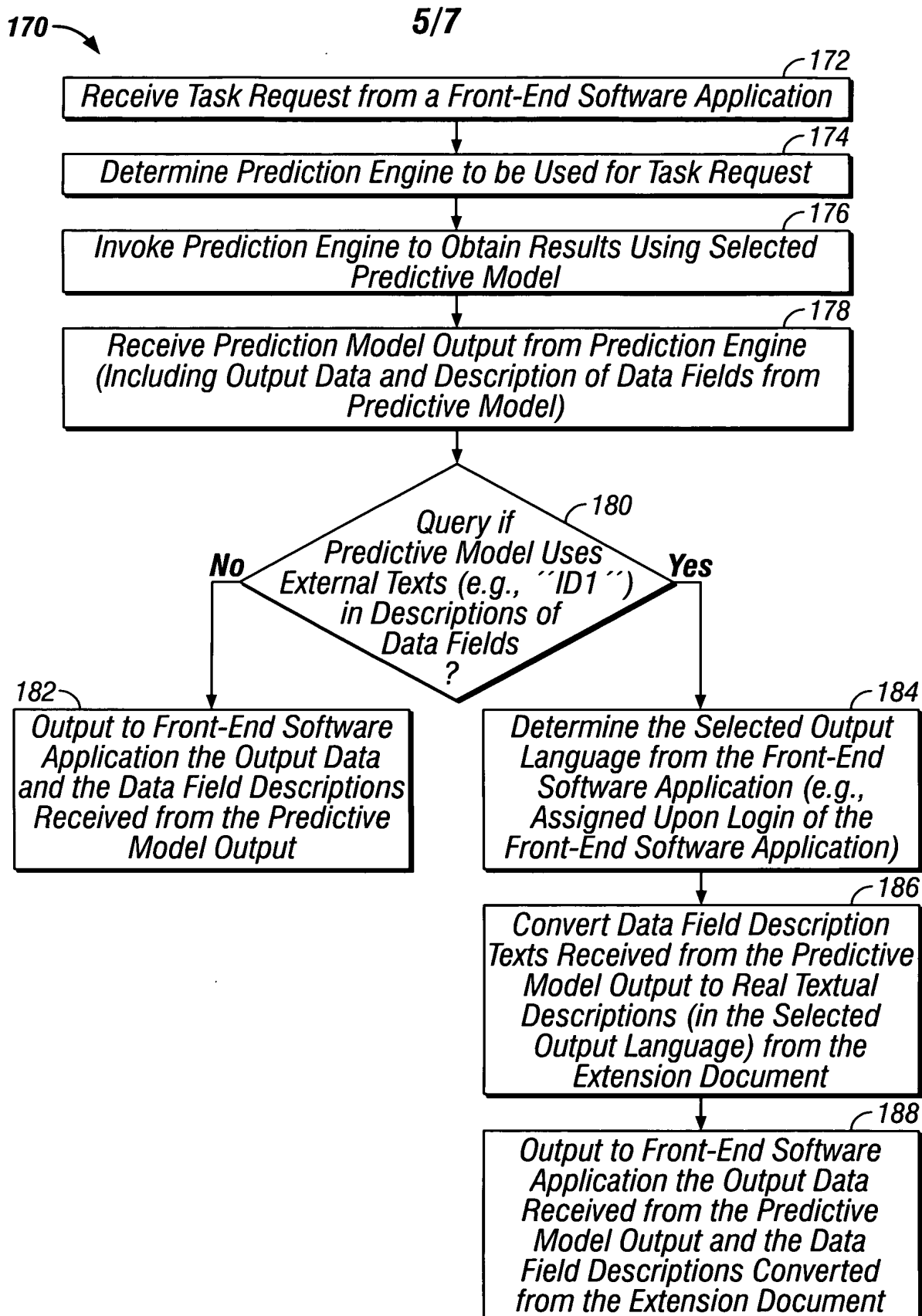


FIG. 5

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300

310
Model Information

Name	ARUNJW_TESTNL	Description	This model describes customer attractivity based on survey
Created By	STUMPA	Created On 312	6/17/03 1:17 PM
Changed By	STUMPA	Modified On	6/17/03 12:00 PM
Trained on	6/17/03 12:00 PM	Mining Function	Approximation
Source Server	Q2I	Source Model Name	ARUNJW_TESTNL
Mining Method	SAP Regression		

Model Field:

Name	Description	Field Type	Data Type
JW_ATTR	Customer Attractivity 331	Categorical	String
JW_IND	Industry 332	Categorical	String
JW_PURP	Purchase Planned 333	Categorical	String
JW_RAND	Random Value 334	Categorical	Double
JW_SALVIS	Sales Representative Requeste 335	Categorical	String
JW_SIZE	Company Size 336	Categorical	Integer
JW_VOL2	Volume 2 337	Continuous	Double

FIG. 6

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400

Modellinformationen			
Name	Beschreibung		
ARUNJW_TESTNL	Dieses Modell beschreibt die Kundenattraktivität basierend auf Umfrageergeb		
Angelegt von	Angelgt am 412	17.06.03 13:17 PM	
Geändert von	Geändert am	17.06.03 12:00 PM	
Trainiert am	Mining-Funktion	Näherung	
Quellserver	Ursprungsmodellname	ARUNJW_TESTNL	
Mining Methode	SAP Regression		

Modellfelder			
Name	Beschreibung	Feldtyp	Datenart
JW_ATTR	Kundenattraktivität	Categorical	String
JW_IND	Industrie	Categorical	String
JW_PURP	1st eine Anschaffung geplant	Categorical	String
JW_RAND	Zufallszahl	Categorical	Double
JW_SALVIS	Vertreterbesuch gewünscht	Categorical	String
JW_SIZE	Grösse des Unternehmens	Categorical	Integer
JW_VOL2	Umfang 2	Kontinuierlich	Double

Loschen

FIG. 7